# ENGLISH LANGUAGE TAUGHT COURSES FOR INCOMING EXCHANGE STUDENTS IN 2019/2020

- ✓ The number of spots on each course are limited.

- ✓ The courses will be selected by the student in the Kozminski Virtual University 2 weeks before the semester starts following the rule "first come, first served".

- ✓ Learning Agreement should be submitted after completing course selection in the Kozminski Virtual University.

- ✓ The conflicts in the schedule may occur as the courses come from different majors, semesters and levels.

- ✓ Students are allowed to mix courses from different majors and semesters (within the program e.g. 2$^{nd}$, 4$^{th}$, 6$^{th}$ semester of the Bachelor program).

- ✓ Students should choose the courses from their level of study

  (undergraduate students -> Bachelor; graduate students -> Master; Law students -> both Bachelor and Master)

- ✓ Law students may choose also business courses unless their home University does not approve it.

- ✓ Students speaking Polish are highly recommended to select some courses taught in Polish language. The offer is very diverse. Please ask for more information at aryniewicz@kozminski.edu.pl

- ✓ Polish language course is open for all students no matter which level they are enrolled on.

- ✓ Remember that you can collect max. **35 ECTS/semester.**

| Subject | Hours | ECTS | Major | Level | Year of studies | Semester |
|---|---|---|---|---|---|---|
| Polish for Exchange Students | 30 | 3 | All majors | Bachelor & Master | All years | Fall 2019 |
| Business English for LCCI (Advanced level only) | 60 | 3 | All majors | Bachelor & Master | All years | Fall 2019 |
| Foreign language: German/Spanish (level: basic, intermediate, advanced) | 60 | 3 | All majors | Bachelor & Master | All years | Fall 2019 |
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| EU Environmental Law | 20 | 4 | Law | Bachelor & Master | All years | Fall 2019 |
| European Courts of Justice: Judgements | 20 | 4 | Law | Bachelor & Master | All years | Fall 2019 |
| EU Criminal Law | 20 | 4 | Law | Bachelor & Master | All years | Fall 2019 |
| Comparative Law | 20 | 4 | Law | Bachelor & Master | All years | Fall 2019 |
| International Law | 30 | 4 | Law | Bachelor & Master | All years | Fall 2019 |
| EU Institutional Law | 30 | 4 | Law | Bachelor & Master | All years | Fall 2019 |
| European Business Law | 30 | 4 | Law | Bachelor & Master | All years | Fall 2019 |
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| Principles of Management | 30 | 5 | Finance & Accounting | Bachelor | 1st | Fall 2019 |
| Preparing Financial Statements | 30 | 5 | Finance & Accounting | Bachelor | 1st | Fall 2019 |
| Introduction to Organisational Behaviour | 30 | 4 | Finance & Accounting | Bachelor | 1st | Fall 2019 |
| Microeconomics | 30 | 5 | Finance & Accounting | Bachelor | 1st | Fall 2019 |
| Quantitative Methods 1 | 45 | 5 | Finance & Accounting | Bachelor | 1st | Fall 2019 |
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| Computer Science | 20 | 3 | Management | Bachelor | 1st | Fall 2019 |
| Ethics in Business | 30 | 3 | Management | Bachelor | 1st | Fall 2019 |

| Course | | | | | | |
|---|---|---|---|---|---|---|
| Principles of Management (lecture) | 30 | 3 | Management | Bachelor | 1st | Fall 2019 |
| Principles of Management (workshops) | 30 | 4 | Management | Bachelor | 1st | Fall 2019 |
| Principles of Law | 12 | 3 | Management | Bachelor | 1st | Fall 2019 |
| Quantitative Methods | 30 | 4 | Management | Bachelor | 1st | Fall 2019 |
| Interpersonal Communication | 30 | 4 | Management | Bachelor | 1st | Fall 2019 |
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| Ethics in Finance and Accounting | 20 | 2 | Finance & Accounting | Bachelor | 2nd | Fall 2019 |
| Statystyka (Statistics) | 30 | 4 | Finance & Accounting | Bachelor | 2nd | Fall 2019 |
| Financial and Tax Reporting | 45 | 5 | Finance & Accounting | Bachelor | 2nd | Fall 2019 |
| Managerial Accounting | 45 | 5 | Finance & Accounting | Bachelor | 2nd | Fall 2019 |
| Corporate Finance I | 45 | 5 | Finance & Accounting | Bachelor | 2nd | Fall 2019 |
| Startups and Business Plan | 45 | 4 | Finance & Accounting | Bachelor | 2nd | Fall 2019 |
| Preparation for Professional Qualifications ACCA/CFA/CIMA | 20 | 2 | Finance & Accounting | Bachelor | 2nd | Fall 2019 |
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| HR Management | 30 | 3 | Management | Bachelor | 2nd | Fall 2019 |
| Elective Course - Design for Corporate Identity | 20 | 3 | Management | Bachelor | 2nd | Fall 2019 |
| Elective Course - Youth Organizations Management | 20 | 3 | Management | Bachelor | 2nd | Fall 2019 |
| Elective Course - Customer Knowledge Management | 20 | 3 | Management | Bachelor | 2nd | Fall 2019 |
| Elective Course - Intercultural Communication Competences | 20 | 3 | Management | Bachelor | 2nd | Fall 2019 |
| Elective Course – International Management of Luxury Brand | 20 | 3 | Management | Bachelor | 2nd | Fall 2019 |

| Course | | | | | | |
|---|---|---|---|---|---|---|
| Elective Course – Personal Finance | 20 | 3 | Management | Bachelor | 2nd | Fall 2019 |
| Elective Course – Creativity Lab | 20 | 3 | Management | Bachelor | 2nd | Fall 2019 |
| Elective Course – Psychology of Money | 20 | 3 | Management | Bachelor | 2nd | Fall 2019 |
| Elective Course - Anatomy of Decision-Making | 20 | 3 | Management | Bachelor | 2nd | Fall 2019 |
| Elective Course - Digital Transformation - Case Studies | 20 | 3 | Management | Bachelor | 2nd | Fall 2019 |
| Elective Course - Innovation and Knowledge Management | 20 | 3 | Management | Bachelor | 2nd | Fall 2019 |
| Elective Course - Business Psychology | 30 | 4 | Management | Bachelor | 2nd | Fall 2019 |
| Elective Course - Behavioural Economics | 30 | 4 | Management | Bachelor | 2nd | Fall 2019 |
| Elective Course - Public Appearances | 30 | 4 | Management | Bachelor | 2nd | Fall 2019 |
| Elective Course - Intellectual Entrepreneurship | 30 | 4 | Management | Bachelor | 2nd | Fall 2019 |
| Elective Course - Marketing in Creative Industries | 30 | 4 | Management | Bachelor | 2nd | Fall 2019 |
| Elective Course - Customer Value Management | 30 | 4 | Management | Bachelor | 2nd | Fall 2019 |
| Elective Course - Innovations in the Digital Era | 30 | 4 | Management | Bachelor | 2nd | Fall 2019 |
| Elective Course - Social Media and Electronic Business Communication | 30 | 4 | Management | Bachelor | 2nd | Fall 2019 |
| Elective Course – Psychological Contract and Quality of Working Life | 30 | 4 | Management | Bachelor | 2nd | Fall 2019 |
| Elective Course – Business History | 30 | 4 | Management | Bachelor | 2nd | Fall 2019 |
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| Business Plan | 30 | 3 | Finance & Accounting | Bachelor | 3rd | Fall 2019 |
| Business Simulation Games | 30 | 2 | Finance & Accounting | Bachelor | 3rd | Fall 2019 |

| Financial Reporting | 30 | 3 | Finance & Accounting | Bachelor | 3rd | Fall 2019 |
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| International Accounting and Finance | 30 | 2 | Finance & Accounting | Bachelor | 3rd | Fall 2019 |
| Public Finance | 30 | 2 | Finance & Accounting | Bachelor | 3rd | Fall 2019 |
| Financial Management | 30 | 3 | Finance & Accounting | Bachelor | 3rd | Fall 2019 |
| Value Based Management | 30 | 3 | Finance & Accounting | Bachelor | 3rd | Fall 2019 |
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| European Union Functioning | 16 | 2 | Management | Bachelor | 3rd | Fall 2019 |
| Business Plan | 30 | 3 | Management | Bachelor | 3rd | Fall 2019 |
| Corporate and Business Law | 30 | 3 | Management | Bachelor | 3rd | Fall 2019 |
| Organizational Behavior - Network Analysis | 30 | 3 | Management | Bachelor | 3rd | Fall 2019 |
| Internationalization of Business | 30 | 3 | Management | Bachelor | 3rd | Fall 2019 |
| Cross-cultural Communication | 30 | 3 | Management | Bachelor | 3rd | Fall 2019 |
| New Venture Creation | 30 | 3 | Management | Bachelor | 3rd | Fall 2019 |
| Family Business Development | 30 | 3 | Management | Bachelor | 3rd | Fall 2019 |
| Entrepreneurial Marketing | 30 | 3 | Management | Bachelor | 3rd | Fall 2019 |
| Marketing Research | 30 | 3 | Management | Bachelor | 3rd | Fall 2019 |
| Internet Marketing | 30 | 3 | Management | Bachelor | 3rd | Fall 2019 |
| Innovations in Marketing | 30 | 3 | Management | Bachelor | 3rd | Fall 2019 |
| Organization Theory | 30 | 3 | Management | Bachelor | 3rd | Fall 2019 |
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| Advanced Corporate Finance | 40 | 5 | Finance & Accounting | Master | 1st | Fall 2019 |
| Corporate Financial Reporting | 40 | 5 | Finance & Accounting | Master | 1st | Fall 2019 |

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| Quantitative and Qualitative Research Methods | 30 | 4 | Finance & Accounting | Master | 1st | Fall 2019 |
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| Communication and Negotiation Skills | 30 | 2 | Finance & Accounting | Master | 1st | Fall 2019 |
| Advanced Macroeconomics | 30 | 4 | Finance & Accounting | Master | 1st | Fall 2019 |
| Modern Banking Systems | 20 | 3 | Finance & Accounting | Master | 1st | Fall 2019 |
| Introduction to AML and Compliance in Banking | 20 | 2 | Finance & Accounting | Master | 1st | Fall 2019 |
| | | | | | | |
| Advanced Corporate Finance | 28 | 5 | Finance & Accounting | Master Part-time | 1st | Fall 2019 |
| Corporate Financial Reporting | 28 | 5 | Finance & Accounting | Master Part-time | 1st | Fall 2019 |
| Quantitative and Qualitative Research Methods | 24 | 4 | Finance & Accounting | Master Part-time | 1st | Fall 2019 |
| Communication and Negotiation Skills | 16 | 2 | Finance & Accounting | Master Part-time | 1st | Fall 2019 |
| Advanced Macroeconomics | 24 | 4 | Finance & Accounting | Master Part-time | 1st | Fall 2019 |
| Modern Banking Systems | 16 | 3 | Finance & Accounting | Master Part-time | 1st | Fall 2019 |
| Introduction to AML and Compliance in Banking | 16 | 2 | Finance & Accounting | Master Part-time | 1st | Fall 2019 |
| | | | | | | |
| Management in Context & Contemporary Management Theory | 30 | 5 | Management | Master | 1st | Fall 2019 |
| Application of Mathematical Statistics | 30 | 5 | Management | Master | 1st | Fall 2019 |
| International Business Strategy | 30 | 4 | Management | Master | 1st | Fall 2019 |
| Artificial Intelligence in Business | 30 | 4 | Management | Master | 1st | Fall 2019 |
| Research Methods | 30 | 5 | Management | Master | 1st | Fall 2019 |
| Accounting for Strategic Decisions | 30 | 3 | Management | Master | 1st | Fall 2019 |
| Innovativeness and Creativity | 30 | 4 | Management | Master | 1st | Fall 2019 |

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| Management in Context & Contemporary Management Theory | 24 | 5 | Management | Master Part-time | 1st | Fall 2019 |
| Application of Mathematical Statistics | 24 | 5 | Management | Master Part-time | 1st | Fall 2019 |
| International Business Strategy | 24 | 4 | Management | Master Part-time | 1st | Fall 2019 |
| Artificial Intelligence in Business | 24 | 4 | Management | Master Part-time | 1st | Fall 2019 |
| Research Methods | 24 | 5 | Management | Master Part-time | 1st | Fall 2019 |
| Accounting for Strategic Decisions | 20 | 3 | Management | Master Part-time | 1st | Fall 2019 |
| Innovativeness and Creativity | 20 | 4 | Management | Master Part-time | 1st | Fall 2019 |
| | | | | | | |
| Mergers and Acquisitions | 30 | 3 | Finance & Accounting | Master | 2nd | Fall 2019 |
| Advanced Methods for Performance Management | 30 | 3 | Finance & Accounting | Master | 2nd | Fall 2019 |
| Finance Simulation Games | 30 | 3 | Finance & Accounting | Master | 2nd | Fall 2019 |
| Portfolio Analysis | 30 | 4 | Finance & Accounting | Master | 2nd | Fall 2019 |
| Innovations in Investment Project Appraisal | 30 | 4 | Finance & Accounting | Master | 2nd | Fall 2019 |
| Derivatives Valuation and Advanced Risk Management | 30 | 4 | Finance & Accounting | Master | 2nd | Fall 2019 |
| Alternative Investments | 30 | 4 | Finance & Accounting | Master | 2nd | Fall 2019 |
| Taxes in Corporate Strategy | 60 | 8 | Finance & Accounting | Master | 2nd | Fall 2019 |
| Advanced Audit and Asurance | 60 | 8 | Finance & Accounting | Master | 2nd | Fall 2019 |
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| Mergers and Acquisitions | 24 | 3 | Finance & Accounting | Master Part-time | 2nd | Fall 2019 |

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| Advanced Methods for Performance Management | 24 | 3 | Finance & Accounting | Master Part-time | 2nd | Fall 2019 |
| Finance Simulation Games | 24 | 3 | Finance & Accounting | Master Part-time | 2nd | Fall 2019 |
| Portfolio Analysis | 24 | 4 | Finance & Accounting | Master Part-time | 2nd | Fall 2019 |
| Innovations in Investment Project Appraisal | 24 | 4 | Finance & Accounting | Master Part-time | 2nd | Fall 2019 |
| Derivatives Valuation and Advanced Risk Management | 24 | 4 | Finance & Accounting | Master Part-time | 2nd | Fall 2019 |
| Alternative Investments | 24 | 4 | Finance & Accounting | Master Part-time | 2nd | Fall 2019 |
| Taxes in Corporate Strategy | 48 | 8 | Finance & Accounting | Master Part-time | 2nd | Fall 2019 |
| Advanced Audit and Assurance | 48 | 8 | Finance & Accounting | Master Part-time | 2nd | Fall 2019 |
| | | | | | | |
| Entrepreneurship & New Venture Development | 30 | 5 | Management | Master | 2nd | Fall 2019 |
| Open Collaboration Communities | 30 | 4 | Management | Master | 2nd | Fall 2019 |
| Mergers & Aquisitions | 30 | 4 | Management | Master | 2nd | Fall 2019 |
| Strategic Negotiations | 30 | 4 | Management | Master | 2nd | Fall 2019 |
| Consulting Project | 30 | 4 | Management | Master | 2nd | Fall 2019 |
| New Product Development Process and Innovative Project Management | 30 | 4 | Management | Master | 2nd | Fall 2019 |
| Design Thinking and Service Design in the Innovation Processes | 30 | 4 | Management | Master | 2nd | Fall 2019 |
| Innovative Management Lab | 30 | 4 | Management | Master | 2nd | Fall 2019 |
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| Entrepreneurship & New Venture Development | 20 | 5 | Management | Master Part-time | 2nd | Fall 2019 |

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| Open Collaboration Communities | 20 | 4 | Management | Master Part-time | 2nd | Fall 2019 |
| Mergers & Aquisitions | 24 | 4 | Management | Master Part-time | 2nd | Fall 2019 |
| Strategic Negotiations | 24 | 4 | Management | Master Part-time | 2nd | Fall 2019 |
| Consulting Project | 24 | 4 | Management | Master Part-time | 2nd | Fall 2019 |

| Elective Courses | | | | | | |
|---|---|---|---|---|---|---|
| **Subject** | **Hours** | **ECTS** | **Major** | **Level** | **Year of studies** | **Semester** |
| Elective Course – Power, Influence and Persuasion in Business Communication | 20 | 2 | Finance and Accounting / Management | Bachelor | 3rd year | Fall 2019 |
| Elective Course – Global Job-search | 20 | 2 | Finance and Accounting / Management | Bachelor | 3rd year | Fall 2019 |
| Elective Course – Introduction to VBA for Excel in Financial Analysis | 20 | 2 | Finance and Accounting / Management | Bachelor | 3rd year | Fall 2019 |
| Elective Course – Stock and Bond Issues | 20 | 2 | Finance and Accounting / Management | Bachelor | 3rd year | Fall 2019 |
| Elective Course – Learn Effectively - Psychology and Neuroscience of Learning | 20 | 2 | Finance and Accounting / Management | Bachelor | 3rd year | Fall 2019 |
| Elective Course – International Management of Luxury Brand | 20 | 2 | Finance and Accounting / Management | Bachelor | 3rd year | Fall 2019 |
| Elective Course – Customer Analysis | 20 | 2 | Finance and Accounting / Management | Bachelor | 3rd year | Fall 2019 |
| Elective Course – Customer Journey | 20 | 2 | Finance and Accounting / Management | Bachelor | 3rd year | Fall 2019 |
| Elective Course – Change Management | 20 | 2 | Finance and Accounting / Management | Bachelor | 3rd year | Fall 2019 |

| Course | | | | | | |
|---|---|---|---|---|---|---|
| Elective Course – Risk Analysis | 20 | 2 | Finance and Accounting | Bachelor | 3rd year | Fall 2019 |
| | | | Management | | | |
| Elective Course – Beverages and Wine Management | 20 | 2 | Finance and Accounting | Bachelor | 3rd year | Fall 2019 |
| | | | Management | | | |
| Elective Course – Text Mining: Introduction to Content and Sentiment Analysis in Python NLTK | 20 | 2 | Finance and Accounting | Bachelor | 3rd year | Fall 2019 |
| | | | Management | | | |
| Elective Course – Current Events in Business Management | 20 | 2 | Finance and Accounting | Bachelor | 3rd year | Fall 2019 |
| | | | Management | | | |
| Elective Course – Business Model Redesign - Case Studies of Polish Companies | 20 | 2 | Finance and Accounting | Bachelor | 3rd year | Fall 2019 |
| | | | Management | | | |
| | | | | | | |
| Elective Course – Populism and Alterglobalization | 30 | 4 | Management | Master | 2nd year | Fall 2019 |
| Elective Course – The Language of Contracts | 30 | 4 | Management | Master | 2nd year | Fall 2019 |
| Elective Course – Entrepreneurship in Emerging Economies | 30 | 4 | Management | Master | 2nd year | Fall 2019 |
| | | | | | | |
| Elective Course – Improvement Management | 20 | 4 | Management Part-Time | Master | 2nd year | Fall 2019 |